

## To Whom It May Concern

Ref: Nix Network Services /Nix Communications

I would like to introduce you to Nix Network Services one of Siemens preferred accredited business PLUS partners. It is our view that in these days of continual change and development of communications all businesses require a strategic business partner to work with. In short, the team at Nix Network Services and Nix Communications have almost 30 years of experience working with Siemens Enterprise Communications Limited.

As an approved PLUS partner with Siemens Enterprise Communications Ltd., Nix specialise in our complete SME product range. It is our belief that with so many years of product knowledge and account management they are well placed to provide you with a complete business communications solution. All levels of the business from Technical, Sales and Directors/Partners have been accredited by Siemens. This is backed by our rigorous Go Forward accreditation program that ensures they can deliver Siemens Enterprise Communications Ltd., solutions to a very high standard.

Additionally, we believe their personalised account management will allow you to make timely and strategic decisions regarding your technology requirements. In a world where technology is constantly changing, it can be difficult to identify what your business requires to move it forward and keep pace with the competition. Nix Network Services can advise you on how our latest technology can address your business needs and report that in many cases, this can result in cost savings to your business with their unique and bespoke offering.

If you have any queries or require any further information regarding Nix Network Services, please do not hesitate to contact me.

Yours sincerely



**Tony Smith**  
**Sales Director - Indirect Channel Siemens Enterprise Communications Ltd**

Commercial in Confidence

**Siemens Enterprise Communications Limited**

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